EXECUTIVE SUMMARY

This Report, required by §8305(6), Title 29, <u>Delaware Code</u>, assesses the impact of tax preferences on the personal income tax, corporate income tax, motor fuel/special fuel tax, and public utility tax codes.

Tax preferences are no different from additional state spending in terms of their budgetary implications and thus are sometimes referred to as "tax expenditures." A reduction in revenues has the same fiscal impact as a direct expenditure of equal magnitude -- both consume finite public resources. Since the last Tax Preference Report was issued in 2005, Delaware has created two new tax preferences and eliminated three, bringing the total covered by this report to 44. The growth in State expenditures on tax preferences, however, has continued to increase.

Tax preferences are often established to pursue public policies that are not directly related to the tax system itself. For example, the tax-exempt status of employer-provided health insurance is primarily a health care policy that is administered through the tax system. In these cases, the effectiveness of a tax preference should be subject to the same cost-benefit analysis that direct expenditures undergo.

Using cost-benefit analysis to evaluate tax preferences is more difficult than for comparable direct expenditures. The analysis must also weigh how the policy affects the tax system through which it operates. For example, the impacts of such policies are often in conflict with the goals of an "ideal" tax system. The proliferation of tax preferences can, if left unchecked, undermine the fairness of a tax system, erode the tax base, distort private economic incentives, and generate unnecessary complexity within the tax code.

Given their budgetary and policy equivalence to direct expenditures, the burden they may place on the tax system, and the upward trend in their use, tax preferences represent a significant component of Delaware's fiscal environment. As such, it is important that this report receive serious attention from State policy makers.

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The revenue estimates and judgments expressed herein, however, are ultimately those of the Division of Revenue.

Patrick Carter
Director of Revenue

TABLE OF CONTENTS

TRANSMITTAL LETTER	i
EXECUTIVE SUMMARY	; <u>;</u>
ACKNOWLEDGMENTS	::: 111
TABLE OF CONTENTS	iv
INTRODUCTION	I-1
Legislative Background	I-1
Purpose of the Report	I-1
Components of the Report	I-2
Definition of "Tax Preference"	I-3
Review of Terminology	I-4
Methodology	I-8
Limitations of the Report	I-11
LIST OF DELAWARE TAX PREFERENCES	I-16
DELAWARE TAX PROVISIONS NOT INCLUDED	I-19
TAX PREFERENCE CHANGES SINCE 2005	I-24
PERSONAL INCOME TAX PREFERENCES	1-1
CORPORATE INCOME TAX PREFERENCES	2-1
MOTOR FUEL/SPECIAL FUEL TAX PREFERENCES	3-1
PUBLIC LITH ITY TAX PREFERENCES	4_1